# University of Nevada, Reno

# **2019 Athletic Report**

December 2019



# UNIVERSITY OF NEVADA, RENO DEPARTMENT OF INTERCOLLEGIATE ATHLETICS

# **BOARD OF REGENTS**

BOARD OF REGENTS 03/05/20 & 03/06/20) Ref. BOR-2019 ANNUAL REPORT



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#### **Introductory Statement:**

The 2018-19 academic and sports year was marked by great athletic and academic performances by Wolf Pack student athletes and coaches. The year was highlighted by another post-season appearance in the NCAA tournament for the men's basketball team and a regular season that provided a memorable ride with the team earning a top-10 national ranking for the first time since 2007. The football team won eight games including a bowl victory for only the sixth time in school history. The golf teams showed great improvement with the women's team finishing a program best second place in the Mountain West Conference while the men's team earned a second consecutive NCAA championship at-large selection. The women's swimming and diving team finished second in the Mountain West Conference.

While athletic performance is important, the Pack continues to win in the classroom as well. Wolf Pack student athletes earned a department-wide 3.0 GPA for the TENTH consecutive semester. Nevada athletics posted its highest Graduation Success Rate in history with a 85% in the fall of 2019. All sport teams easily cleared the Academic Progress Rate (APR) benchmark with five teams earning a perfect 1,000 score and the football team earning NCAA Public Recognition after being ranked in the top 10 percent of all teams in the Football Bowl Subdivision (FBS). Nevada has now been honored with 16 NCAA Public Recognition awards in the past nine years! These are impressive students balancing the rigors of academic pursuits while also competing at a high level in their sport.

Lastly, we continued to upgrade and enhance our athletic facilities with the following privately funded projects – new fan-friendly scoreboards at Hixson Park (softball) and Don Weir Field at Peccole Park (baseball) as well as a new outfield fence at Peccole Park.

There is no question our success is not earned alone. We rely heavily on support from our university and community. We are grateful for president Johnson's support of Wolf Pack athletics along with great support from the university administrative and academic leadership. We like to say we are One Community, One Pack and the commitment from the community (campus and public) continues to show in our success in the classroom and in competition.

Thank you for the opportunity to share our results. We are proud to represent the University of Nevada, Reno. Go Pack!

Doug Knuth
Director of Athletics

#### Five-Year Plan for University of Nevada, Reno Intercollegiate Athletics

#### The Need for Strategic Planning in Intercollegiate Athletics

There are a number of significant challenges affecting the well-being of Division 1 athletic programs across our country, and specifically, here at Nevada. These include but are not limited to the increasing financial pressures and economic conditions (within our community, region and country), the academic performance of our Student-Athletes, the array of ever-present compliance issues, fielding winning programs that are in a position to compete for championships, addressing the needs and wants of the spectrum of our constituents, newly established NCAA rules and regulations and most important – keeping our Department of Athletics aligned with the educational mission of the University and your plans for the future. All the while, we must maintain a collaborative relationship with University leadership and community constituents regarding the direction of our program.

In addition, we face the challenges of communicating as a Department with a unified voice on key issues and keeping the Wolf Pack student-athlete as the focal point of all we do.

The Strategic Planning process has become serious business – vital to the health and well-being of our student-athletes, our coaches, our Department of Athletics, and to our complementary and collaborative role in supporting the mission of the University.

#### Purpose of the Strategic Plan

The focal points for this document are our Mission and Values and Strategic Priorities. The key benefits to this plan and the clarity surrounding these focal points will provide the following:

#### Collaboration with President Johnson and University Leaders

The Strategic Planning process provides President Johnson and University leaders with our plan for comprehensive excellence. In doing so, it ensures that our work is in alignment with and supportive of the educational mission of the University.

#### Sets a Clear Direction for the Department of Athletics

The Strategic Planning process provides a clear direction for all facets of Nevada Athletics. We provide clarity in our department structure, Mission, Values, Strategic Priorities and all other facets of the Department's operations.

#### • Establishes Performance Standards

The planning process defines the roles, responsibilities and performance standards for each and every unit and position within the Department of Athletics. In doing so, the planning process also demonstrates the need for ongoing professional development for all Department staff.

#### Professional Management and Accountability Measures

In conjunction with our plan, we are installing a standardized management system across all units of the Department. In the process, we are implementing accountability measures and standardized reporting for every unit within the Department.

#### Celebrates Diversity and Inclusion

In the planning process, we have emphasized transparency, diversity of thought and inclusion amongst the wide range of constituent groups related to the University and the Department of Athletics. We support and celebrate diversity and inclusion in all our affairs.

#### • Creates the "Most-Effective" Fundraising Tool

As we articulate the Strategic Plan for the Department of Athletics, this document assists us in defining the required resources to fuel our operations and success. As such, the Strategic Plan becomes our most-effective fundraising tool – formally defining our plan for the future and the opportunities to invest in the betterment of our Student-Athletes.

#### Creating a Framework for our Plan for Success

The Strategic Planning process is an evolving and growing activity. Our Strategic Plan will not be a document that sits on a shelf or in a drawer. Rather, we expect this document and our Plan to be ever-present and top-of-mind in our daily decisions toward personal and department excellence. This is a framework for advancing Wolf Pack athletics. We expect to add details and measurable data to the framework as the plan evolves.

Our plan is built with conservative and predictable budgeting and forecast methods – we are not building a dream forecast and hoping for the best in the future. We are defining our reality and building a structure for the best Wolf Pack athletics department possible.

Our plan is dedicated to the welfare and betterment of our students.



### Mission and Values for Nevada Athletics

#### Mission for the Department of Intercollegiate Athletics:

In support of the educational mission of the University of Nevada, Reno –

- We provide opportunities for achievement academically, athletically and socially.
- We teach and learn leadership to prepare our Students for life.
- We engage our community in a meaningful way.

#### Values of Nevada Athletics

Core Values guide and govern our actions at all times. They define "what we stand for" and "what we won't stand for." They include:

- Respect
- We treat ourselves and others as we would like to be treated.
- Positive Attitude and Outlook
- We have high energy, enthusiasm and optimism every day.
- Service Mindset
- We go the extra mile to serve others, especially our students and community.
- Teamwork
- We stick together, we carry the load with our teammates, we look out for each other.
- Discipline
- We are focused on creating order, planning and advancing the enterprise.
- Diversity
- We look to include people with different experiences, opinions and voices.
- Honor
- We know that the right thing to do is the only thing to do.



### Unit Missions for Wolf Pack Athletics

#### **Compliance Office**

- Our mission is to provide guidance to the entire community with regard to the rules, regulations and standards which mandate integrity in everything we do.
- Above all else, we exist to promote, protect and demonstrate the safety, health and well-being of our Student-Athletes, our Coaching staff, Department of Athletics and the Institution.
- We serve as mentors and advocates.

#### **Student-Athlete Support Services**

- Our most important pursuit is the academic success of our Student-Athletes.
- Our professional staff partners with and supports our Student-Athletes with the transition from high school to the college setting. We provide an environment which fosters learning.
- This environment challenges them to grow intellectually and guides them to their interests and areas where they can excel and enjoy productive and meaningful lives.

#### **Athletic Program Administration**

- In partnership with our coaches, we guide, encourage and support our Student-Athletes in their pursuit for comprehensive excellence.
- We bear responsibility to efficiently and effectively manage all elements of the athletic program in order to field a team that is in a position to compete for championships.
- We serve as advocates and mentors to Student-Athletes, the Coaching staff and Department.
- Through the use of our Athletics Program Profiles, we position our Athletic Program Administrators to make data-driven decisions.

#### **Coaching Staff**

- We serve as leaders and role models to our Student-Athletes and the Department of Athletics.
- With our Athletic Program Administrators, we bear responsibility to efficiently and effectively manage all elements of the program, and work for the betterment of our Student-Athletes.
- We are responsible for the development and well-being of our Student-Athletes and their competitive success.

#### **Sports Medicine**

- We protect and promote the safety, health and well-being of each and every one of our Student-Athletes. We provide and coordinate a comprehensive array of professional healthcare services.
- We work closely with our coaching staffs as they develop their plans for athletic competition.
- Above all else, we serve as mentors and advocates for our Student-Athletes and the athletic programs we serve.

#### **Strength & Conditioning**

- In partnership with our coaches, we develop and conduct programs which provide proper conditioning and injury prevention to best meet the demands of each individual sport.
- We model and promote healthy lifestyles to our Student-Athletes. Above all else, we utilize
  proven methods to inspire our Student-Athletes to develop well-conditioned minds and
  bodies.
- We protect and promote the safety, health and well-being of each of our Student-Athletes.



# Unit Missions for Wolf Pack Athletics (cont.)

#### Athletic Equipment

- We use the appropriate equipment to allow our Student-Athletes to compete at the highest levels of competition.
- We are responsible for the research, purchase, allocation and collection of equipment for our Student-Athletes. We provide orientation, education and preventive measures to ensure that all equipment operates properly.
- We promote the UNR Athletics brand through partnerships with equipment and apparel leaders and the appropriate use of institutional insignia for UNR.

#### Facilities and Event Management

- We maintain a Facilities Master Plan in conjunction with the University's Strategic Plan.
- Our plans identify and address existing and future facility needs and usage.
- We provide a safe and welcoming environment for participants, spectators, and visitors.
- We build and maintain attractive athletic facilities. The look is clean and the operation of our facilities is first-class.
- We continue to improve upon our facilities.

#### **Athletic Communications**

- We promote and celebrate the success of our Student-Athletes, UNR Athletics and the University to the UNR family.
- We are proactive communicators who are dedicated and passionate advocates for our Student-Athletes,
   Department of Intercollegiate Athletics and the University.
- We are a window to, and a reflection of, the University. We utilize tools and technology to communicate
  our messages in a credible and reliable manner.

#### Multimedia

- We plan, develop, and coordinate all facets of UNR Athletics marketing and promotions. We provide a
  consistent "look and feel" which conveys a single and unified message or ideal.
- We promote and celebrate the people and events associated with UNRAthletics.

#### **Business & Finance**

- Our first priority is the financial viability of our entire program. We strive to use our money wisely.
- Our business operations are professionally managed. We have clearly defined policies and procedures that are the UNR Athletics "way" of doing business.
- We are open, inclusive and collaborative with regards to the budgetprocess.

#### **Athletics Development**

- We invite the friends of the University to develop a meaningful relationship with UNR Athletics.
- We are obligated to clearly demonstrate our plan for the Department and the opportunities to participate in the betterment of our Student-Athletes.
- We exist to support the success of our Student-Athletes and UNR Athletics.



### The Role of Intercollegiate Athletics

 Within the Department of Athletics, all our actions are designed to be in alignment with, and supportive of, the educational mission and strategic objectives for the University. As such, we serve in two important roles. They include—

#### Our Role as Teachers -

- We have a complementary (yet unique) role as teachers within the educational setting at the University of Nevada, Reno.
- We teach an array of lessons and skill sets that are not easily duplicated elsewhere on campus. Areas in which we teach include, but are not limited to:
  - Accountability
  - Community Outreach
  - Competitive Excellence
  - Discipline
  - Diversity and Inclusion
  - Goal Setting
  - Honor
  - Individual Responsibility
  - Integrity
  - Leadership
  - Learning from Mistakes
  - Persistence
  - Problem Solving
  - Professional Conduct
  - Teamwork
  - Time Management
  - Winning
  - Work Ethic
- In our role as teachers, we're honored to be a part of the process of guiding, inspiring and supporting our Student-Athletes to use their talents and gifts in their quest for excellence academically, athletically and socially. We are teaching in some very special ways.

#### We Invite, Gather and Engage a Community

- We invite, gather and engage the University and surrounding communities to participate in our programs, competitions and success in a meaningful way.
- We provide positive visibility and instill pride for the University of Nevada, Reno.
- Above all else, we celebrate our graduates, leaders and friends of the University.



### Listing of Athletic Programs and Head Coaches

Baseball
 T.J. Bruce

Basketball (Men's)
 Steve Alford (first year)

Basketball (Women's)Amanda Levens

Cross Country (Women's)
 Shantel Twiggs

FootballJay Norvell

■ Golf (Men's) Jacob Wilner

Golf (Women's)Kathleen Takaishi

Rifle (Coed)Fred Harvey

Soccer (Women's)
 Erin Otagaki

Softball
 Josh Taylor

Swimming & Diving (Women's)
 Brendon Bray

Tennis (Men's)Sylvain Malroux

Tennis (Women's)Guillaume Tonelli

Track & Field (Women's)Shantel Twiggs

Volleyball Lee Nelson



### Coaching Staff Responsibilities

- We serve as advocates and mentors to Student-Athletes and the Department of Intercollegiate Athletics.
- With our Athletic Program Administrators, we bear responsibility to efficiently and effectively manage all elements of the program, and work for the betterment of our Student-Athletes.
- We are responsible for the well-being of our Student-Athletes and their competitive success.

### The Role of the Athletic Program Administrator

- In partnership with our coaches, we guide, encourage and support our Student-Athletes in their pursuit for comprehensive excellence.
- We bear responsibility to efficiently and effectively manage all elements of the athletic program in order to field a team that is in a position to compete for championships.
- We serve as advocates and mentors to Student-Athletes and the Department.
- Through the use of our Athletics Program Profiles, we position our Athletic Program Administrators to make data-driven decisions.



### **Expectations of Wolf Pack Student-Athletes**

We have seven fundamental expectations for all Wolf Pack Student-Athletes:

#### **Academics**

We expect our Student-Athletes to pledge their best effort in their academic affairs – acquiring knowledge and advancing towards a degree.

#### **Athletics**

We expect our Student-Athletes to prepare diligently and compete aggressively – in order to
position themselves and their teammates to compete for championships.

#### **Community Outreach**

• We expect our Student-Athletes to serve the surrounding communities.

#### Meaningful Relationships

• We expect our Student-Athletes to become an integral part of the University community. In the process, we want them to enjoy their experience and develop meaningful relationships.

### Leadership Experiences

• We expect our Student-Athletes to engage in regular contact with the array of leaders, advisors and mentors within the Department of Athletics and the community at large.

### Compliance

 We expect our Student-Athletes to be in full compliance with all University, Departmental, Conference and NCAA compliance regulations.

#### **Career Placement**

• We expect our Student-Athletes to use all available resources in the pursuit of a meaningful career. We stress the importance of a life of service and honorable citizenship.



### **Summary of Strategic Priorities**

Priority 1	Alignment with University Leadership
Priority 2	Academic Achievement
Priority 3	Athletic Excellence
Priority 4	Student-Athlete Wellbeing
Priority 5	Culture of Compliance
Priority 6	Enhanced External Operations
Priority 7	Transparent Business Operations
Priority 8	Emergence of Athletics Development
Priority 9	Facilities Planning
Priority 10	Professional Management



# Priority One Alignment with University Leadership

#### Goal #1 – Presentation and Approval of Strategic Plan

- Develop the framework for the Strategic Plan for Nevada Athletics
- Refine the Mission, Values and Strategic Priorities for the Department
- Input from Department Staff, Coaches and key constituents
- Critical comment and approval and ongoing oversight from President Johnson

#### Goal #2 – Relationship with President Johnson and President's Council

- Develop and refine a Monthly Operations Report for the Department submitted to President Johnson in support of Presidential Control for the Department of Athletics
- Monthly Operations Report will include a summary of significant activity within each Operating Unit and within each Athletic Program
- Continue regular meetings with CFO, UNR Foundation, Provost and other campus leadership

#### Goal # 3 – Participation in Campus Planning & Activities

- Collaborative relationship for all related planning and activities across campus
- Proactive engagement from Department's Senior Staff with Academic community



## Priority Two Academic Achievement

#### Goal #1 - Enhanced GPA and Graduation Success Rate

- Evaluate and refine Academic Support Services programming
- Develop formal Academic Plan for each athletic program

#### Goal #2 - Be Amongst League-Leaders in Academic Achievement

- Achieve Student-Athlete GSR amongst the top 4 schools in the Conference
- Achieve Student-Athlete APR amongst the top 4 schools in the Conference

#### Goal #3 – Increase the Number of Scholar-Athletes

- Increase number of Silver & Blue Scholars (3.5GPA or higher)
- Increase number of Wolf Pack Scholars (3.0-3.49 GPA)
- Tailor and support individualized academic plans for all incoming Student-Athletes

#### Goal #4 - Celebrate Academic Achievement

- University leadership, Department leadership and Coaching staff to comment on academic performance at public events
- Highlight academic achievement in all publications (Annual Reports, Media Guides, etc.)
- Continue Scholar-Athlete recognition luncheon and events
- Communicate within the Department the academic achievement of all athletic programs



## Priority Three Athletic Excellence

#### Goal #1 – Professional Athletic Program Administration

- Clearly defined roles and responsibilities for Athletic Program Administrators, Coaches and related support services
- Communications at regularly-scheduled Coaches Meetings

#### Goal #2 – Develop Framework for Athletic Program Profiles for Select Sports

- Develop and refine Athletic Program Profiles for athletic programs to facilitate data-driven decision making. Metrics include, but are not limited to:
  - o Program History
  - o Program Overview
  - o Coaching Staff
  - o Competitive Performance
  - o Schedule
  - o Academics
  - Budget
  - o Compliance Planning
  - o Community Outreach and Volunteerism
  - Development
  - Equipment
  - o Event Management
  - o Facilities
  - o Life Skills
  - Marketing and Promotion
  - Recruiting
  - Sports Medicine
  - o Strength & Conditioning
  - o Team Travel, etc.

#### Goal #3 – Needs Reports for All Athletic Programs

- Develop and refine formal Needs Reports for all Athletic Programs
- Incorporate into Department Needs Report

#### Goal # 4 – Monthly Coaches Meetings

• Monthly Coaches Meetings with Program Administrators, support staff and invited guests



### <u>Priority Four</u> Student-Athlete Wellbeing

#### Goal #1 – Active Participation in Community Service and Events

- Establish community service expectations for all Athletic Programs
- Celebration of Student-Athlete accomplishments and activities in Department publications

#### Goal # 2 – Participation in University Events

• Standards established for participation in University events

#### Goal # 3 – Enhanced Life Skills Training

- Emphasis on preparing Student-Athletes for productive and meaningful lives beyond athletics
- Installation of Professional Conduct Training programs for Student-Athletes

#### Goal # 4 – Career Placement Services

- Enhanced career placement offerings
- Produce Resume Book for Student-Athletes
- Mentoring Program for Student-Athletes with prominent alumni and community leaders
- Establish relationships with organizations/corporations within the extended community for placement of Student-Athletes



# **Priority Five Culture of Compliance**

#### Goal #1 – Establish Theme of Universal Presence and Universal Access

- Increased face-time with Student-Athletes & Coaching Staff; including personal introductions and meetings between Compliance staff and all Student-Athletes
- Regular ongoing access and visits to all facilities and venues
- Compliance staff will travel regularly with teams, especially teams with new coaches
- Add additional full-time compliance staff member

#### Goal #2 - Professional Services Array for Compliance

Develop comprehensive portfolio of educational materials for Student-Athletes, Coaches,
 Department staff and other key constituents

#### Goal #3 - Refine Policies and Procedures Manual

- Refined Policies and Procedures Manual
- Communications with peer Athletic Departments for best practices

#### Goal # 4 – Compliance Task Planners for All Athletic Programs

- Develop schedule of Compliance communications for all Athletic Programs and their key constituent groups; with signoff from Athletic Program Administrator, Head Coach, Captains, FAR, etc.
- Communications with Coaches regarding performance against their scheduled communications
- Maximize use of Jump Forward compliance and recruiting software



# Priority Six Enhanced External Relations

#### Goal #1-Standardized and Unified Messaging

- Standardized messaging for all Department Staff and Coaches
- Distribution and installation of AD's Folio

#### Goal #2 - Increased Ticket Sales

- Create sales plan for each ticketed athletic program
- Monitor progress and adjustresources
- Enhance customer service and relations
- Build Business Backs the Pack campaign
- Install Buy One, Give One campaign to support local youth charities

#### Goal #3 - Increased Sponsorship Sales

• Work with Wolf Pack Sports Properties (Learfield) to develop new opportunities

#### Goal # 4 – Marketing and Promotion Plan for Each Athletic Program

Marketing and promotional programming for each athletic program

#### Goal # 5 – Enhanced Media Relations Updated Policies and Procedure Manual

- Develop alternative forms of promotion beyond Media Guides
- Rebrand Media Relations to reflect current trends in Communications

#### Goal # 6 – Positive Presence in all Media Exposures

- Celebrating the Student-Athlete; positive press releases
- Measure and enhance exposure across all forms of media
- Increased coverage of games on Mountain WestNetwork



# Priority Seven Transparent Business Operations

#### Goal #1 – Orientation Program for All Staff

- Onboarding and training program for all new hires
- Review of Mission, Values and Strategic Plan with all new hires

#### Goal # 2 - Enhanced Budget Development Process

- Longer-term perspective with regard to the Strategic Planning process
- Development of formal Needs Reports for all Units and Athletic Programs
- Involvement from Unit Managers, Coaching staff and key constituents

#### Goal #3 - Refined Financial Policies and Procedures Manual

- Regularly-scheduled meetings on financial affairs with Coaching and Administrative staff
- Enhanced access and reporting to Athletic Program Administrators and Coaching staff



# Priority Eight Emergence of Athletics Development

#### **Annual Fund and Major Gifts**

#### Goal #1 – Preliminary Needs Report for the Department

- Formal review of all Units and Athletic Programs
- Meetings with AAUN Board and other key constituents to refine Needs Assessment

#### Goal #2 - Refinement of Database and Constituent Portfolios

- Refinement and ongoing segmentation of database for all Unit and Senior Staff
- Define prospective Corporate Donors

#### Goal # 4 – Increased Membership/Participation for Annual Fund

- Establish retention and growth goals for membership and dollars
- Build giving platform for former student athletes, parents and friends of sport teams

#### Capital Projects

#### Goal #1 – Cultivation and Increase in Leadership/Capital Project Gifts

- Set minimum number of calls per week
- Cultivation of key prospects for capital projects
- Preliminary Needs Report reviewed and approved by President Johnson
- Presentation of Strategic Plan and Needs Reports to all current and prospective donors

#### Goal # 2 – Consideration for Athletics Advisory Board

- Examination of roles and responsibilities of the AAUNBoard
- Establish formalized planning process with AAUN Board
- Active involvement of Board in Development activities



# Priority Nine Facilities Master Planning

#### Goal #1 - Facilities Master Plan

• Coordinate and develop Department Facilities Master Plan with University leadership

#### Goal #2 – Formal Needs Reporting for Facility Projects

- Develop and refine formal Needs Report for all facility projects
  - Communicate progress with AAUN Board
  - Proposed Capital Projects, Funding and Timeline
  - Mackay Stadium Renovation \$11.5 million (Completed August2016)
  - Mackay Stadium Track Resurface \$400,000 (Completed July 2016)
  - Mackay Stadium Video and Sound System \$2 million (Completed August 2016)
  - Lawlor Events Center Video Boards \$1.2 million (Completed September 2016)
  - Tennis Courts and Track Field Events Site \$1.9 million (Completed July 2016)
  - Renovation of Lombardi Gyms \$2.5 million (Completed fall 2017)
    - o Conversion of two basketball courts to M&W Basketball practice center
    - o Timeline dependent on fundraising
    - Seeking private funding
    - Champions(now Donald L. Jensen) Plaza \$1 million (Completed fall 2018)
      - Grand entrance to north end of Mackay Stadium
    - o Indoor Fieldhouse \$16 million
      - Full football field
      - 300 meter track
      - Shared-use with student recreation, intramurals and club sports
      - Timeline dependent on fundraising
      - Shared-funding potentially \$9 million from student fee
    - Hixson Softball Park Renovation \$2 million
      - Add clubhouse locker room, enhance batting/pitching cages
      - New scoreboard
      - Seeking private funding
    - Baseball Peccole Park Renovation \$2-3 million
      - Enhance locker room, batting/pitching cages
      - Team meeting room and coaches offices
      - Seeking private funding
    - Soccer/Track Complex
      - Seeking private funding



# Priority Ten Professional Management

#### Goal #1 – Installation of Manager's Action Planners (MAP Books)

- A weekly report known as a "Quicksheet" will be submitted to Doug Knuth from the all Unit Managers. Reporting metrics include the following:
  - o Completed Projects and Tasks
  - o Current Projects & Tasks
  - o Significant Dates
  - o Learning Plans
  - o Other Information

#### Goal #2 - Monthly Operations Report

• Monthly Operations Report will include a summary of significant activity within each Operating Unit and within each Athletic Program



#### UNR INTERCOLLEGIATE ATHLETICS BUDGET TO ACTUAL REPORT FOR FISCAL YEARS ENDED

			FOR FIS	CAL YEARS ENDE	:D								
	FY 2	2016	FY 2	017	FY 2018	FY 2018	FY 2019	FY 2019	FY 2020	FY 2021	FY 2022	FY 2023	FY 2024
	Budget	Actual	Budget	Actual	Budgeted	Actual	Budgeted	Actual	Projected	Projected	Projected	Projected	Projected
Revenues:													
State Funds	\$ 5,201,630	\$ 5,192,800	\$ 5,637,215	\$ 5,632,945	\$ 5,819,730	\$ 5,384,996	\$ 5,471,588	\$ 5,471,588	\$ 5,517,250	\$ 5,500,000	\$ 5,700,000	\$ 5,700,000	\$ 5,871,000
Student Fees	2,752,560	2,747,460	2,807,000	2,784,265	2,863,000	2,801,608	2,800,000	2,780,044	2,912,000	3,000,000	3,035,000	3,050,000	3,085,000
Priority Seating	1,994,500	1,531,550	2,010,000	3,387,860	3,310,000	1,014,832	3,725,000	4,085,927	4,710,000	4,710,000	4,710,000	4,710,000	4,710,000
Donor Funding	2,215,500	3,937,730	3,740,000	2,319,226	2,600,000	4,090,754	4,585,000	4,190,270	4,370,000	4,600,000	4,600,000	4,600,000	4,600,000
Endowment Proceeds	300,000	341,000	350,000	335,000	300,000	614,386	400,000	489,117	300,000	375,000	360,000	375,000	375,000
Men's Basketball Ticket Revenue	1,173,250	1,630,225	1,379,100	1,617,945	1,570,000	1,398,609	2,500,000	2,767,248	2,300,000	2,850,000	2,950,000	3,050,000	3,150,000
Football Ticket Revenue	3,176,620	3,741,340	3,035,000	2,588,935	3,010,000	1,385,854	2,619,065	2,644,545	2,475,000	2,549,250	2,625,728	2,704,499	2,785,634
Game Guarantees	1,660,000	1,750,000	1,400,000	1,848,000	1,700,000	1,767,000	1,472,000	1,514,000	1,170,000	1,725,000	1,400,000	1,700,000	2,000,000
All Other Men's & Women's Sports	148,050	132,525	160,000	124,155	151,000	186,667	156,000	185,571	181,750	180,000	185,000	190,000	195,000
Royalties, Rental Fees and Miscellaneous	1,535,765	2,218,700	2,410,000	1,755,185	1,820,000	2,797,485	3,518,335	5,307,895	3,701,500	3,400,000	3,450,000	3,350,000	3,350,000
NCAA & MWC	4,615,000	4,534,195	4,525,000	5,133,510	4,185,000	4,785,085	5,310,000	5,216,268	4,900,000	4,600,000	4,700,000	4,800,000	4,800,000
Insitutional Support	1,200,000	1,505,000	1,505,000	1,703,665	1,953,665	3,413,885	3,400,000	3,031,643	4,351,000	4,351,000	4,351,000	8	4,351,000 8
Transfers In-Debt Payments	506,450	502,440	2,771,625	2,852,415	1,849,855	-	-	-	-	-	-	-	-
	26,479,325	29,764,965	31,729,940	32,083,106	31,132,250	29,641,161	35,956,988	37,684,116	36,888,500	37,840,250	38,066,728	38,580,499	39,272,634
Expenditures:													
Direct Facilities	\$ 1,431,895	\$ 1,431,895	\$ 1,431,895	\$ 1,431,640	\$ 1,511,390	\$ 1,511,386	\$ 1,511,386	\$ 1,511,386	\$ 1,511,386	\$ 1,602,075	\$ 1,650,137	\$ 1,650,137	\$ 1,650,137
Indirect Facilities	-	-	-	-	-	-	-	-	-	-	-	-	-
Admin/Marketing/Sport Info/Donor Services	5,489,350	6,540,895	6,072,575	6,386,015	6,125,965	7,590,435	6,553,757	6,864,814	6,950,000	7,019,500	7,089,695	7,160,592	7,232,198
Sport Support	2,510,965	2,499,540	2,577,525	2,921,560	2,518,800	2,756,979	2,823,847	3,721,067	3,850,000	3,888,500	3,927,385	3,966,659	4,006,325
Men's Basketball Operations	1,435,000	1,856,150	1,890,545	2,379,280	2,410,745	3,283,883	3,135,997	3,102,543	2,695,500	2,749,410	3,600,000	3,636,000	3,672,360
Football Operations	4,304,525	5,100,320	4,488,920	5,373,440	4,540,950	5,130,068	5,414,625	5,925,415	5,346,500	5,685,356	5,200,000	4,3515,0500,000	5,800,000
All other Men's and Women's Sport Operations	4,240,685	5,058,225	5,202,255	5,170,065	4,677,640	5,312,015	5,302,681	5,301,236	5,679,800	5,793,396	5,909,264	6,027,449	6,147,998
ICA Student Aid All Sports	5,199,455	5,134,865	5,668,160	5,492,240	5,367,870	5,615,919	5,384,487	5,712,753	5,815,000	5,850,000	5,900,000	6,000,000	6,100,000
ICA Student Aid All Sports -Institutional Support	1,200,000	1,505,000	1,505,000	2,103,665	1,953,665	3,413,885	3,400,000	3,031,643	3,576,000	3,576,000	3,576,000	3.576.000	3,576,000
(Includes Waived Tuition & Fees and COA)	1,200,000	, ,							, ,	3,370,000		,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	3,370,000
Debt and Loan Payments	506,450	502,440	2,771,625	2,852,415	1,849,855	2,119,446	2,422,260	2,296,581	1,452,540	1,149,715	1,032,440	1,035,940	1,035,940
	26,318,325	29,629,330	31,608,500	34,110,320	30,956,880	36,734,016	35,949,040	37,467,438	36,876,726	37,313,952	37,884,921	38,552,777	39,220,958
Net Contribution(Decrease) to Reserve	161,000	135,635	121,440	(2,027,214)	175,370	(7,092,855)	7,948	216,678	11,774	526,298	181,807	27,722	51,676
Beginning Reserves	(3,176,735)	(3,143,120)	(3,007,485)	(3,007,485)	(5,034,699)	(5,034,699)	(3,877,554)	(3,877,554)	(3,660,875)	(3,649,101)	(3,122,804)	(2,940,997)	(2,913,275)
Self Supporting Budget Ending Reserve:	(3,015,735)	(3,007,485)	(2,886,045)	(5,034,699)	(4,859,329)	(12,127,554)	(3,869,606)	(3,660,875)	(3,649,101)	(3,122,804)	(2,940,997)	(2,913,275)	(2,861,599)

#### Notes:

- 1 One-time BOR approved-mandated deferral of Football and MBB renewals due to accounting method change from cash base to accrual amounted to \$6,178,185 deferral from FY18 to FY19
- 2 To maintain historical comparison institutional support includes waived tuition and fees. We have also updated this item as a separate expense line for ICA student aid.
- 3 Revenue to cover annual debt service payments is now captured within the correct revenue category (e.g. Priority Seating, Donor Funding, Royalties etc.)
- ${\tt 4\,FY19\,includes\,revenue\,and\,expenses\,that\,would\,be\,associated\,with\,NCAA\,tournament\,and\,Bowl\,game\,appearances}$
- 5 Admin expense increase includes \$535K increase in game guarantee expenses from previous year and over \$330K in expenses related to deep run in MBB NCAA tournament
- 6 The President is taking over \$8.25m historic debt/deferral, only \$3.9m current debt carries over to FY19 and beyond.
- 7 ICA received a \$1M buyout for departure of former Men's Basketball Coach
- 8 Institutional support increased by estimated \$775K to cover impact of COLA and fringe rate adjustment



#### Summary of Athletic, Community and Academic Success

9.b i Summary of the athletic, community, and academic success of the athletic department, including the current and rolling four-year NCAA Academic Progress Rate (APR) for each team (or any equivalent NJCAA measurement)

- Won a share of the 2018-19 Mountain West Men's Basketball regular season championship and advanced to the NCAA Tournament for the third year in a row.
- Won eight games in football the third-best record this century for the program and won the NOVA
  Home Loans Arizona Bowl, the sixth bowl game victory in program history.
- Women's basketball reached the semifinals of the Mountain West Basketball Championships and has
  played in six tournament games over the past two seasons.
- Then-sophomore Nicola Ader earned four All-America honors in NCAA indoor and outdoor track and field.
- Women's golf marked its best conference finish in school history and came just two shots shy of its firstever NCAA Championships appearance with a second-place finish at the Mountain West Championships.
- Swimmer Rebecca Murray, who won back-to-back Mountain West titles in the 100 freestyle as a junior and senior to go along with a slew of academic honors including Nevada's Female Scholar-Athlete of the Year award in the spring of 2019, was voted the winner of the Ruth I. Russell Award as Nevada's outstanding female senior student-athlete.
- The University of Nevada again won the Mountain West Community Service Challenge with a total of 7,102 hours of service, more than 3,000 hours over the next institution. Baseball player Cooper Powell was named to the All-Mountain West SAAC Community Service Team.
- Malik Reed, who was a three-time All-Mountain West selection and who shared the Golden Helmet Award
  as Nevada's Most Valuable Player while leading the Pack to eight wins, including a bowl game victory, was
  voted the winner of the Doc Martie Award as Nevada's outstanding male senior student-athlete.
- Now in its fifth year, the Jayme King Inspiration Award is presented annually to a Nevada student-athlete or athletes who exhibits courage in overcoming adversity, whether it be in athletics, academics or life. The late Mike Bradeson was awarded the honor in 2019-20 before his passing in June.
- Softball pitcher Julia Jensen and volunteer baseball coach Abe Alvarez were named as the 2018-19 recipients of the Give Back like Jack Community Service Awards. The department presents the awards annually to those who best exemplify the dedication to community service that was the hallmark of longtime Reno/Sparks philanthropist Jack Reviglio's life.
- The University of Nevada presented its highest honor, the Jake Lawlor Award, to John Morrey at the 2019 Governor's Dinner in Carson City. The award is named after the legendary Wolf Pack coach and Athletics

Director Jake Lawlor, and is given annually to individuals who have consistently demonstrated over the years, unwavering support of Wolf Pack Athletics.

- Nevada student-athletes posted its highest Graduation Success Rate in the history of the NCAA's program
  with a record 85 percent in fall of 2019.
- The 2018-19 season saw Nevada graduate a record 102 of its student-athletes as members of the Wolf Pack continue to achieve in the classroom. Over the past dozen years, more than 1,000 student-athletes have earned at least one degree from the University.
- A near-record 135 student-athletes earned academic all-conference distinction from the Mountain West during the 2018-19 season. To qualify, a student-athlete must have a cumulative grade-point average, at the member institution, of 3.0 or higher, completed at least one academic semester at the member institution and competed in 50 percent of the team's varsity contests.
- Seventy-five student-athletes (up from 65 two years ago) were named as Mountain West Scholar-Athletes, having completed at least two semesters or three quarters at the member institution, compiled a cumulative grade-point average of 3.5 or higher, and competed in at least one varsity contest in a Mountain West-sponsored sport during the academic year.
- Nevada sports programs continue to perform well in the APR program as all 15 Nevada sports easily cleared the multiyear benchmark set by the NCAA. Six Wolf Pack programs football, men's golf, rifle, women's cross country, softball and women's tennis matched or improved upon their multiyear scores from a year ago. All of those sports except for football (977) posted perfect scores of 1,000 in the single-year data.
- The Wolf Pack's football team earned the NCAA's Public Recognition Award after being ranked in the top 10 percent of all of the teams in the Football Bowl Subdivision. Nevada's sports programs have been honored with Public Recognition Awards 16 times over the past nine years.

# INFORMATION ABOUT THE GRADUATION RATES INSTITUTION REPORT

#### Introduction.

This information sheet and the NCAA Graduation Rates Institution Report have been prepared by the NCAA, based on data provided by the institution in compliance with NCAA Bylaw 18.4.2.2.1 (admissions and graduation-rate disclosure) and the federal Student Right-to-Know and Campus Security Act. Please note, the NCAA will make this report public.

The Graduation Rates Institution Report gives graduation information about the most recent six- year graduating class of students and student-athletes who entered as freshmen in 2011-12. The graduation rate (percent) is based on a comparison of the number (N) of students who entered a college or university and the number of those who graduated within six years. For example, if 100 students entered and 60 graduated within six years, the graduation rate is 60 percent.

The Graduation Rates Institution Report provides information about two groups of students:

- 1. <u>All Students</u>. All undergraduate students who were enrolled in a full-time program of studies for a baccalaureate degree; and
- 2. <u>Student-Athletes</u>. Student-athletes who received athletics aid from the school for any period of time during their entering year. [Note: Athletics aid is a grant, scholarship, tuition waiver or other assistance from a college or university that is awarded on the basis of a student's athletics ability.]

Two different measures of graduation rates are presented in this report: Federal Graduation Rate and NCAA Division I Graduation Success Rate (GSR). The Federal Graduation Rate indicates the percentage of freshmen who entered and received athletics aid during a given academic year who graduated within six years. The GSR adds to the first-time freshmen, those students who entered midyear as well as student-athletes who transferred into an institution and received athletics aid. Both the Federal Graduation Rate and the GSR subtract students from the entering cohort who are considered allowable exclusions (i.e., those who either die or become permanently disabled, those who leave the school to join the armed forces, foreign services or attend a religious mission). In addition, the GSR subtracts those who left the institution prior to graduation, had athletics eligibility remaining and would have been academically eligible to compete had they returned to the institution

### **Graduation Rates Report.**

The box at the top of the Graduation Rates Institution Report provides the most recent class (i.e., 2011-12) and four- class Federal Graduation Rate (i.e., 2008-09 through 2011-12) for all students and for student-athletes who received athletics aid at this school. Additionally, this box provides GSR data (i.e., 2008-09 through 2011 -12) for student-athletes.

- 1. <u>Graduation-Rates Data</u>. The second section of the report provides Federal Graduation Rate and GSR data for all students, student-athletes and student-athletes by sport group. [Note: Pursuant to the Student-Right-to-Know Act, anytime a cell containing cohort numbers includes only one or two students, the data in that cell and one other will be suppressed so that no individual can be identified.]
  - a. All Students. This section provides the freshman-cohort graduation rates for all full- time, degree-seeking students by race or ethnic group. It shows the rate for men who entered as freshmen in 2011-12 and the four-class average, which includes those who entered as freshmen in 2008-09, 2009-10, 2010-11 and 2011-12. The same rates are provided for women. The total for 2011-12 is the rate for men and women combined, and the four-class average is for all students who entered in 2008-09, 2009-10, 2010-11 and 2011-12.
  - b. Student-Athletes. This section provides the freshman-cohort graduation rates and the GSR for student-athletes in each race and ethnic group who received athletics aid. Information is provided for men and women separately and for all student-athletes.
  - c. Student-Athletes by Sports Categories. This section provides the identified graduation rates as in 1-b for each of the eight sports categories. (The small letters indicate the value of N according to the legend at the bottom of 1-c.)

#### 2. <u>Undergraduate-Enrollment Data</u>.

- a. All Students. This section indicates the total number of full-time, undergraduate, baccalaureate, degree- seeking students enrolled for the 2017 fall term and the number of men and women in each racial or ethnic group not just freshmen).
- b. Student-Athletes. This section identifies how many student-athletes were enrolled and received athletics aid for the 2017-18 academic year and the number of men and women in each racial or ethnic group.
- c. Student-Athletes by Sports Categories. This section provides the enrollment data as identified in 2-b for each of the eight sports categories.

### i Information on the number of special admissions for student-athletes compared with the rest of the student body, declared majors of student-athletes and graduation rates of athletes:

- During the 2018-2019 academic year, the total number of students admitted through the special admissions process was 260 of which 32 were student-athletes.
- The top majors among student-athletes are Human Development and Family Studies (46), Kinesiology (34), Public Health (28), Business (26) and Management (23). The majors of all University of Nevada, Reno student-athletes are attached.
- Based on the NCAA Graduation Rate Report, the University of Nevada, Reno has a graduation rate of 85% compared to the rest of the student population who graduated at a 58% rate during the same time period.
- The NCAA recently made changes to the Academic Progress Rate (APR) benchmark each sport team at the University of Nevada, Reno must meet to be eligible for postseason competition (e.g., NCAA championships, CBI tournament, bowl games, etc.)
  - In the 2015-2016 academic year and beyond, a team must earn a four-year APR of 930 to compete in postseason competition.

http://www.ncaa.org/about/resources/research/academic-progress-rate-apr

The APR for each sport at the University of Nevada, Reno exceeds the 930 postseason requirement. The 2017-2018 four-year APR rates are listed below by sport:

Sport	Four-Year Rate
Baseball	954
Basketball (M)	950
Basketball (W)	986
Cross Country (W)	990
Golf (M)	992
Golf (W)	971
Soccer (W)	984
Softball	994
Swimming & Diving (W)	994
Tennis (M)	974
Tennis (W)	984
Track & Field (W)	977
Volleyball (W)	975

#### **DECLARED MAJORS**

Below are the declared majors for each University of Nevada, Reno student-athlete during the 2018-2019 academic year. Additionally, each sport team has been broken out.

Accounting	5
Agricultural Science	2
Anthropology	1
Art	2
Biochem and Molecular Biol	1
Biology	12
Biotechnology	3
Business	26
Business & Communications	12
Business Administration MBA	2

Chemistry	1
Civil Engineering	5
Communication Studies	21
Communication Studies MA	1
Computer Science and Engineering	3
Criminal Justice	21
Economics	3
Education	5
English	3
Environmental Science	1
Finance	13
General Studies	4
Geography	1
Health & Education	8
Higher Education Admin MA	5
Human Development and Family	
Studies	46
Information Systems	2
International Affairs	2
International Business	1
Journalism	7
Justice Management - Master's	
Program	5
Kinesiology	34
Liberal Arts	4
Management	23
Marketing	14
Mathematics	4
Mechanical Engineering	6
Microbiology & Immunology	1
Neuroscience	5
Nursing	1
Nutrition	4
Photography	1
Physics	4
Political Science	6
Psychology	18
Public Health	28
Public Health MPH	1
Sociology	2
STEM	2
Veterinary Science	3
Wildlife Ecology	1

Baseball	
Biology	1
Business	6
Business & Communications	3
Criminal Justice	2
Economics	1
Finance	2
Health & Education	1
Human Development and Family Studies	12
Justice Management - Master's Program	1
Kinesiology	3
Management	4
Marketing	1
Physics	1
Psychology	2
Public Health	3

Men's Basketball	
Business	3
Business & Communications	1
Communication Studies	1
Economics	1
General Studies	3
Health & Education	1
Human Development and Family Studies	2
Journalism	1
Justice Management - Master's Program	1
Marketing	1

Football	
Accounting	3
Biochem and Molecular Biol	1
Biology	1
Business	8
Business & Communications	2
Business Administration MBA	1
Civil Engineering	1
Communication Studies	15
Criminal Justice	7
Education	2
Finance	8
General Studies	1

Higher Education Admin MA	4
Human Development and Family Studies	17
Information Systems	1
Journalism	3
Justice Management - Master's Program	2
Kinesiology	7
Management	12
Marketing	3
Mathematics	2
Mechanical Engineering	3
Political Science	3
Psychology	2
Public Health	7
Sociology	2
Veterinary Science	1

Men's Golf	
Business	4
Business & Communications	1
Finance	1
Human Development and Family Studies	2
Management	1

Men's Tennis	
Business	2
Business & Communications	1
Finance	1
Human Development and Family Studies	1
Marketing	1

Women's Basketball	
Business	1
Business & Communications	1
Business Administration MBA	1
Criminal Justice	2
Health & Education	2
Higher Education Admin MA	1
Human Development and Family Studies	1
Kinesiology	2
Management	1
Marketing	1
Political Science	1
Public Health	1

Women's Golf	
Art	1
Economics	1
Kinesiology	2
Marketing	3
Public Health	1

Softball	
Agricultural Science	2
Biology	1
Communication Studies	1
Criminal Justice	6
Education	1
Human Development and Family Studies	5
Kinesiology	4
Neuroscience	1
Nutrition	1
Psychology	1

Women's Soccer	
Anthropology	1
Biology	2
Business	1
Computer Science and Engineering	1
Criminal Justice	1
English	1
Health & Education	2
Human Development and Family Studies	4
Kinesiology	4
Liberal Arts	1
Management	2
Microbiology & Immunology	1
Neuroscience	1
Nutrition	1
Psychology	2
Public Health	5
STEM	1

Women's Swimming & Diving	
Biotechnology	1
Business	1
Business & Communications	1
Civil Engineering	1

Computer Science and Engineering	1
Education	1
Environmental Science	1
Health & Education	1
Information Systems	1
International Affairs	1
Journalism	2
Kinesiology	2
Management	2
Neuroscience	1
Nutrition	1
Photography	1
Physics	1
Psychology	1
Public Health	2
STEM	1
Wildlife Ecology	1

Women's Tennis	
Accounting	1
Computer Science and Engineering	1
Criminal Justice	1
Finance	1
International Business	1
Kinesiology	1
Liberal Arts	1
Neuroscience	1
Psychology	3

Women's Track & Field	
Biology	6
Biotechnology	2
Business & Communications	1
Chemistry	1
Civil Engineering	2
Communication Studies	3
Communication Studies MA	1
Criminal Justice	2
English	1
Health & Education	1
Human Development and Family Studies	1
Journalism	1
Justice Management - Master's Program	1
Kinesiology	6

Liberal Arts	1
Marketing	1
Mathematics	1
Neuroscience	1
Nursing	1
Nutrition	1
Physics	1
Political Science	2
Psychology	5
Public Health	6
Public Health MPH	1
Veterinary Science	2

Women's Volleyball	
Art	1
Communication Studies	1
English	1
Human Development and Family Studies	1
Kinesiology	2
Liberal Arts	1
Marketing	3
Mathematics	1
Mechanical Engineering	1
Psychology	2
Public Health	3

TEAM GRADE POINT AVERAGES (GPA): Below are the Fall 2018 and Spring 2019 GPAs for each of our sport teams.

SPORT	FALL 2018 GPA	SPRING 2019 GPA
MBA	2.890	2.531
MBB	2.826	1.952
WBB	3.268	3.248
MFB	2.752	2.677
MGO	3.123	2.680
WGO	3.450	3.560
XC/TRACK	3.356	3.375
RIFLE	3.402	3.339
WSO	3.219	3.109
WSB	3.098	3.180
WSW&D	3.605	3.501
MTE	3.280	3.325
WTE	3.444	3.351
WVB	3.071	3.322





9.b.ii Description of how the growth of the athletic department budget compares to the growth of the institution as a whole

Source       Actual       Budget         (1) Internal Revenues       \$ 21,721,454       \$ 19,438,250         (2) Student Fee Revenues       2,780,044       2,912,000         (3) Gift Revenues       4,679,387       4,670,000         (4) Institution Revenues       8,503,231       9,868,250         Total Revenues       \$ 37,684,116       \$ 36,888,500         Total Expenses       \$ 37,467,438       \$ 36,876,726         Net Position       \$ 216,678       \$ 11,774		FY19	FY20
(2) Student Fee Revenues       2,780,044       2,912,000         (3) Gift Revenues       4,679,387       4,670,000         (4) Institution Revenues       8,503,231       9,868,250         Total Revenues       \$ 37,684,116       \$ 36,888,500         Total Expenses       \$ 37,467,438       \$ 36,876,726	Source	Actual	Budget
(3) Gift Revenues       4,679,387       4,670,000         (4) Institution Revenues       8,503,231       9,868,250         Total Revenues       \$ 37,684,116       \$ 36,888,500         Total Expenses       \$ 37,467,438       \$ 36,876,726	(1) Internal Revenues	\$ 21,721,454	\$ 19,438,250
(4) Institution Revenues       8,503,231       9,868,250         Total Revenues       \$ 37,684,116       \$ 36,888,500         Total Expenses       \$ 37,467,438       \$ 36,876,726	(2) Student Fee Revenues	2,780,044	2,912,000
Total Revenues \$ 37,684,116 \$ 36,888,500  Total Expenses \$ 37,467,438 \$ 36,876,726	(3) Gift Revenues	4,679,387	4,670,000
Total Expenses \$ 37,467,438 \$ 36,876,726	(4) Institution Revenues	8,503,231	9,868,250
	Total Revenues	\$ 37,684,116	\$ 36,888,500
Net Position \$ 216,678 \$ 11,774	Total Expenses	\$ 37,467,438	\$ 36,876,726
	Net Position	\$ 216,678	\$ 11,774

### DRAFT

# UNIVERSITY OF NEVADA, RENO DEPARTMENT OF INTERCOLLEGIATE ATHLETICS

### STATEMENT OF REVENUES AND EXPENDITURES

### DRAFT FOR THE YEAR ENDING JUNE 30, 2019

OPERATING REVENUES		FOOTBALL	В	MEN'S ASKETBALL		WOMEN'S BASKETBALL	OTHER SPORTS	NON ROGRAM SPECIFIC		TOTAL
Ticket Sales	\$	3,657,498	\$	5,838,621	\$	42,046	107,750	\$ 37,375	\$	9,683,291
Student Fees		-	•	-	•	-	-	2,780,044	•	2,780,044
Guarantees		1,450,000		35,000		20,000	9,000	-		1,514,000
Contributions (Includes cash on hand)		786,221		1,089,579		260,500	718,268	1,335,702		4,190,270
In-Kind Contributions (includes trade)		448,928		186,096		175,711	696,994	1,216,932		2,724,661
Direct state or other government support		202,643		-		-	554,112	4,714,832		5,471,587
Direct institutional support		1,428,424		126,573		108,143	1,368,503	· · ·		3,031,643
Indirect Institutional Support		72,292		142,805		112,690	2,537	2,769,957		3,100,281
NCAA Distributions		-		570,878		-	5,300	1,145,352		1,721,530
Conference Distributions		1,571,347		185,487		12,000	-	-		1,768,834
Broadcast, television, radio, and internet rights		846,678		282,226		-	-	-		1,128,904
Program sales, concessions, novelty sales and parking		183,020		-		-	46,057	17,298		246,375
Royalties, licensing, advertisements and sponsorships		· -		-		-	-	2,478,261		2,478,261
Athletic Restricted Endowments and Investments		-		-		-	-	489,117		489,117
Other operating revenues		61,492		82,505		45,489	204,918	2,333,204		2,727,608
Bowl Revenues		597,000		-		-	-	-		597,000
<b>Total Operating Revenues</b>		11,305,543		8,539,770		776,579	3,713,439	19,318,074		43,653,406
OPERATING EXPENDITURES	_									
Athletic student aid		3,151,809		525,026		467,114	4,391,343	209,104		8,744,396
Guarantees		600,000		411,560		-	10,000	35,605		1,057,165
Coaching salaries, benefits and bonuses paid by the university and related entities		2,939,964		1,920,681		717,363	1,927,236	-		7,505,244
Support staff/administrative salaries, benefits and bonuses paid by the universtiy and related entities		-		-		-	-	4,814,846		4,814,846
Severance		-		-		-	-	-		-
Recruiting		423,943		182,230		95,721	278,381	35,605		1,015,880
Team travel		1,158,167		593,352		233,986	1,319,369	-		3,304,874
Equipment, uniforms and supplies		737,252		280,903		173,967	854,432	269,500		2,316,054
Game expenses		727,377		268,607		123,533	194,556	113,142		1,427,215
Fund raising, marketing and promotions		5,679		105,742		9,644	58,076	1,530,579		1,709,720
Spirit groups		-		-		-	-	317,483		317,483
Athletic Facility Debt Service, Leases and Rental		-		-		-	-	2,296,581		2,296,581
Direct Overhead and Administrative Expenses		76,839		73,694		62,707	235,090	2,517,916		2,966,246
Indirect Institutional Support		72,292		142,805		112,690	2,537	2,769,957		3,100,281
Medical expenses and medical insurance		-		-		-	-	538,531		538,531
Membership and dues		160		1,130		1,083	4,529	490,955		497,857
Student Athlete Meals		185,596		58,891		47,586	66,467	54,665		413,205
Other operating expenses		146,816		141,389		69,885	229,432	339,290		926,812
Bowl Expenses		484,338		-			-			484,338
Total Operating Expenses	_	10,710,232		4,706,010		2,115,279	9,571,448	16,333,759		43,436,728
Excess (Deficiencies) of Revenues Over (Under) Expenditures	\$	595,311	\$	3,833,760	\$	(1,338,700) \$	(5,858,009)	\$ 2,984,315	\$	216,678

Draft 10/24/19



# **Equity in Athletics Disclosure Act**

9 .b. v. A copy of the most recent Equity in Athletics Disclosure Act report filed with the United States Department of Education

-Attachment included with report submission



# **NSHE Internal Controls Report**

9. b. iii If conducted during the previous year, a periodic risk assessment, as determined by the Board, conducted by the NSHE internal audit staff to evaluate the internal controls of the respective athletics departments; **replaced with most recent Grant Thornton audit report.** 

-Attachment included with report submission



# Capital Expenditure Report

1. b. vii Intercollegiate athletic related capital expenditures from all sources, including but not limited to, gifts, state Capital Improvement Projects and bonds, and the level of athletic department reserves.

In FY 18-19 The University of Nevada, Reno Department of Intercollegiate Athletics saw the following Capital Improvements:

- Baseball scoreboard (Peccole Park)
- Softball scoreboard (Hixson Park)
- Design completed for men's & women's locker rooms (Lombardi)
- Design completed for upgraded electrical distribution system (Hixson)



## Board of Regents Requested Report of Coaches Hired

9 .b. viii. Information on diversity and equal opportunity in the hiring of athletic department coaches and compliance with applicable institution and Board policies related thereto, including, the methods used to obtain diverse applicant pools;

Intercollegiate athletics coaching searches are conducted in coordination with the University's Human Resources Department. In FY 18-19 the University of Nevada, Reno Department of Intercollegiate Athletics hired 5 full-time coaches.

### Of the 5 coaches hired:

- 5 self-identified as male
- Of the 5 self-identified males:
  - o 2 self-identified as White
  - o 2 did not disclose
  - o 1 self-identified as Black or African American



# University of Nevada, Reno Department of Intercollegiate Athletics FY 2019 Fundraising Summary, including Accounting of Third-Party Funds

. 9. b. iiv Summary of fundraising activities from the previous year; and accounting of any donor funds or third party funds included in any funds disclosure issued for any AD or coach contract.

Annual Fund (Unrestricted, sport specific, special events)	\$4,404,035.71
Capital Projects (pledged/received) (Ramon Sessions Basketball Performance Center, Donald L. Je Practice Facility)	\$829,704 ensen Plaza at Mackay Stadium, Peccole Park, Golf
Endowment	\$489,117
Donor/Third Party Funds	\$ 150,000
AD Fund (This was a campaign developed to partially fund the AD's sa	lary)
Basketball Resource Fund	\$459.557

(This was a campaign developed to build a fund to retain/hire men's head basketball coach)



# Summary of Self-Reported and other Level 3 and 4 Violations

9 .b. x. A summary of self-reported and other Level 3 and 4 violations for the previous year as reported to the NCAA, along with an NCAA or conference responses (or any equivalent report or

Case No.	Date of Violation	Sport	Bylaw	Date of Submission	Facts and Penalty	Corrective Action
Sec/Level3- 1070636	6/10/2019		13.2.1	10/9/2019	Facts: Staff provided meals to two incoming student-athletes who were not cleared to receive meals yet.  Penalty: Pending	<ul> <li>Student-athletes paid back value of benefit to charity.</li> <li>Rules education for the entire staff regarding clearance requirements.</li> </ul>
Sec/Level3- 1061252	5/20/2019		13.2.1	10/1/2019	Facts: Staff member sent signed PSA equipment prior to PSA receiving equipment clearance Penalty: Pending	<ul> <li>Student-athlete paid back value of benefit to charity.</li> <li>Rules education for the entire staff regarding the equipment clearance.</li> </ul>
Sec/Level3- 1072247	5/4/2019		13.2.1	9/26/2019	Facts: Staff member booked last minute official visit flight for a PSA's family member and, due to limited availability, booked a first class flight.  Penalty: Pending	<ul> <li>Letter of Admonishment for Assistant Coach.</li> <li>Rules education for the entire staff regarding the options available for official visit transportation.</li> <li>Student-athlete paid back value of benefit to charity.</li> </ul>
Sec/Level3- 1068212	7/31/2019		13.4.1	9/11/2019	Facts: Assistant Coach emailed a 2022 PSA before it was permissible to do so. Penalty: No further penalty taken by NCAA	All staff members will have a two week prohibition as it relates to any permissible form of contact with the PSA the moment she is recruitable.

Sec/Level3- 1068393	8/8/2019	13.2.1	8/27/2019	Facts: Incoming student-athlete lived with a teammate during summer rent free as she waited to be cleared for athletic aid  Penalty: No further penalty taken by NCAA	<ul> <li>Rules education for entire team</li> <li>Student-athlete paid back value of benefit to charity.</li> </ul>
Sec/Level3- 1066655	5/4/2019	14.2.2	8/13/2019	Facts: Student-athlete competed in one date of competition while enrolled less than full-time.  Penalty: No further penalty taken by NCAA	Institutional Policy updated to ensure class drop doesn't occur without athletics staff knowledge.
Sec/Level3- 1064117	7/2/2019	13.1.3.1	8/5/2019	Facts: Staff member publicized voluntary workouts during the summer by posting on social media.  Penalty: No further penalty taken by NCAA	Rules education with the athletics staff member.
Sec/Level3- 1060469	6/24/2019	13.7.2.1	3/26/2019	Facts: PSA received too many comp tickets while on an unofficial.  Penalty: No further penalty taken by NCAA	<ul> <li>Rules education was provided to the coaching staff and athletics staff.</li> <li>Letter of admonishment for staff members involved.</li> <li>Student-athlete paid back value of benefit to charity.</li> </ul>

Sec/Level3- 1051406	1/28/2019	11.3.2.8	5/16/2019	Facts: Assistant coach posted a HS athletic program's team hashtag on social media post.  Penalty: No further penalty taken by NCAA	Rules education on entire staff regarding endorsement rules and social media restrictions.
Sec/Level3- 1038685	9/7/2018	17.1.7.1	12/13/2018	Facts: Program went over their four hour daily CARA limitation on three occasions.  Penalty: No further penalty taken by NCAA	<ul> <li>2-for-1 penalty on future practice hours.</li> <li>Education session with the head coach.</li> </ul>
Sec/Level3- 1037453	9/21/2018	16.11.1.5	11/7/2018	Facts: Booster paid for a meal while meeting with a student-athlete off-campus.  Penalty: No further penalty taken by NCAA	<ul> <li>Institution provided additional rules education to booster on occasional meals.</li> <li>Student-athlete paid back value of benefit to charity.</li> </ul>
Sec/Level3- 1037469	9/14/018	13.10.2.7	10/30/2018	Facts: During an official visit, a PSA took a picture with a PSA and posted the item on social media  Penalty: No further penalty taken by NCAA	<ul> <li>Letter of admonishment for Assistant Coach.</li> <li>Staff lost four recruiting days.</li> <li>Rules education on official visits and publicizing of visits.</li> </ul>

Sec/Level3- 1032533	8/24/2018	13.02.5.5	9/20/2018	Facts: High School team visited campus and walked into a non-public athletics facility during dead period  Penalty: Institution required to count impermissible contact with involved PSAs from HS as a contact opportunity.	<ul> <li>Rules education provided to the entire staff.</li> <li>Staff prohibited from visiting that HS during fall evaluation period.</li> </ul>
Sec/Level3- 1026899	8/17/2018	16.8.1	8/21/2018	Facts: Incoming student-athlete, who was not cleared to travel/compete with the team, traveled with the team to their first away contest.  Penalty: No further penalty taken by NCAA.	<ul> <li>Rules education provided to entire staff.</li> <li>Rules education provided during all department staff meeting.</li> </ul>

# University of Nevada, Reno

# Supplemental Financial Information

**March 2020** 

### INTERCOLLEGIATE ATHLETICS

#### ANNUAL REPORT

University of Nevada Reno

Balance Budget Statement
With NCAA Reporting Categories

Title 4, Chapter 24, 9(b)(iii)

Prior Year - FY19

Current Year - FY20

				Prio	r Year - FY19			Current Year - FY20
			Budget		Actual	V	ariance	Budget
erating Revenues:		ć	F 474 FC-	,	E 474 505			
State Appropriations:	C. L	\$	5,471,588		5,471,588	<u>,</u>		5,517,257
Internal Payanuas (i.a. Salas and Samileas)	Sub-total	\$	5,471,588	\$	5,471,588	\$	-	5,517,257
Internal Revenues (i.e. Sales and Services): Reserves used to Balance Budget		\$	_	ć		\$		\$ -
Royalties and Sponsorship		ڊ	2,938,335	\$	- 2,478,261	ş	- (460,074)	\$ - 2,165,000
			4,810,000		4,619,268			4,088,146
Conference/N(J)CAA/Television							(190,732)	
Investment/Endowment Income			400,000		489,117		89,117	300,000
One-time items (i.e. coach buyout)					1,000,000		1,000,000	1 170 000
Game Guarantees			1,472,000		1,514,000		42,000	1,170,000
Men's Basketball Ticket Sales			5,225,000		5,838,621		613,621	6,160,000
Football Ticket Sales			3,619,065		3,657,498		38,433	3,585,000
Bowl revenue			500,000		597,000		97,000	484,000
All Other M&W Sports			156,000		187,172		31,172	181,750
Other		_	580,000		1,490,195	_	910,195	
	Sub-total	\$	19,700,400	\$	21,871,132	\$	2,170,732	19,458,652
Gift Revenues:		_		_		_		_
Priority Seating		\$		\$		\$	-	\$ -
Donor/Foundation Funds			4,585,000		4,269,992		(315,008)	4,370,000
	Sub-total	\$	4,585,000	\$	4,269,992	Ş	(315,008)	4,370,000
Student Fees:		,		,				
Athletic Fee		\$	2,800,000	\$	2,780,044		(19,956)	2,912,000
Other:			-		-			
	Sub-total	\$	2,800,000	\$	2,780,044	\$	(19,956)	2,912,000
Institutional Revenues:								
Transfers In - Departmental (Should equal transfers out)		\$	-	\$	-	\$	-	
Transfers In - Institutional support (Provide source of support ):			650,000		650,000		-	9 1,451,000
Other unbudgeted support or waivers (Provide source or description of			-		-		-	
	Sub-total	\$	650,000	\$	650,000	\$	-	1,451,000
	<b>Total Operating Revenues</b>	\$	33,206,988	\$	35,042,756	\$	1,835,768	\$ 33,708,909
perating Expenditures:								
Athletic Student Aid		\$	5,384,487	\$	6,362,753	\$	(978,266)	
Guarantees			950,000		1,021,560		(71,560)	1,150,000
Salaries			12,296,707		12,392,279		(95,572)	12,723,600
Severance payments			-		-		-	
Recruiting			584,000		741,139		(157,139)	4 581,500
Team Travel			3,120,500		3,258,473		(137,973)	3,105,000
Equipment, Uniforms, and Supplies			657,635		1,021,327		(363,692)	5 671,000
Game Expense			1,197,750		1,399,236		(201,486)	6 1,425,000
Fundraising, Marketing and Promotion			1,008,926		1,179,393		(170,467)	488,463
Spirit Groups including cheers, dance, etc.			101,530		294,582		(193,052)	7 135,000
Sports Camp Expense							-	
Athletic Facility Debt Service. Leases and Rental			2,422,260		2,296,581		125,679	1,636,800
Direct Overhead and Administrative Expenses including								. ,
central admin, equipment, facilities, media service, sports								
medicine, strength & Conditioning, ticket admin, video								
services.			2,926,301		2,562,524		363,777	2,800,000
Indirect Institutional Support			2,520,501		2,332,324		303,777	2,000,000
Medical Expense and Medical Insurance			382,000		483,463		(101,463)	8 500,000
Memberships and Dues			495,000		497,857		(2,857)	500,000
Student-Athlete Meals			390,466		433,881		(43,415)	483,000
Other Operating			796,934		396,692		400,242	3 400,000
Bowl expense			484,544		484,338		206	484,772
Transfers out:								
Departmental (equal transfers in)			-		-		-	-
Debt and loan payments		_			24.025.075	, ,	- 4 627 020	
•	Total Operating Expenditures	\$	33,199,040	\$	34,826,078	\$ (	1,627,038)	\$ 33,697,135
et increase(decrease) to reserves			7,948		216,678		208,730	11,774
eginning reserves (deficit)					-		-	-
		_		,		_		
nding reserves		\$	7,948	\$	216,678	\$	208,730	\$ 11,774
upplemental Information:  Men's Basketball operations including salary, benefits and operat Football operations including salary, benefits and operation, no s			3,135,997 5,414,625		3,102,544 5,925,415		33,453 (510,790)	2,695,411 5,515,874

### Notes:

This report is based on data from Workday, which does not include in-kind revenue/expense, indirect institutional support, or Adidas allotment, etc.

- 1 Men's basketball head coach buyout revenue
- 2 Capital subsidy from sports property
- 3 Budget and actual among Admin, other expenses and student aid have some cross-over
- 4 Men's basketball team needed to build a new team with new coaching staff
- 5 Sponsor change from Nike to Adidas and Equipment Room got a new storage system
- 6 Game Official expense has increased
- 7 Our cheer team members pay for majority of their uniforms and the participants paid their way to the Hawaii trip. The payments are captured in the revenue section.
- 8 Medical expense is always very challenging to predict
- 9 Institutional support is from state fund and used for cost of attendance.
- # Men's Basketball Head Coach salary savings during first two years of employment contract
- # Football travel less based on scheduled opponents

# Annual Report

				sity of Nevada Re	eno				_				
			rior Year Actua			Five Year Projections							
	2015	2016	itle 4, Chapter 24, 9(a <b>2017</b>	2018	2019	2020	2021	Title 4, Chapter 24, 7	2023	2024			
Operating Revenues:	Actual	Actual	Actual	Actual	Actual	Projection	Projection	Projection	Projection	Projection			
Direct State or other governmental support	4.985.520	5.194.121	5.232.946	5,384,996	5,471,586	5,517,250	5,500,000	5,700,000	5,700,000	5,871,000			
Royalties, Licensing, Advertising & Sponsorship	1,044,123	1,166,490	1,094,793	1,847,913	2,478,261	2,165,000	1,900,000	1,900,000	1,950,000	2,015,00			
Conference Distributions	1,772,548	1,248,116	1,487,048	1,764,019	1,768,834	1,368,146	1,368,146	1,368,146	1,368,146	1,368,14			
NCAA Distributions	1,753,649	1,881,901	2,723,731	1,916,526	1,721,530	1,620,000	1,600,000	1,600,000	1,600,000	1,600,00			
	1,537,576	1,804,185	1,322,731	1,104,541	1,128,904	1,100,000	3,000,000	3,150,000	3,300,000	3,450,00			
Broadcast, Television, Radio, and Internet Rights 2 Athletic Restricted Endowment and Investments	1,537,576	1,804,185	323,200	732,994	489,117	300,000	375,000	360,000	375,000	375,00			
Game Guarantees	649,395	1,770,500	1,848,000	1,767,000	1,514,000	1,170,000	1,725,000	1,400,000	1,700,000	2,000,00			
Ticket Sales	3,780,300	4,399,025	3,831,815	2,971,130 1	9,683,290	9,666,750	10,109,250	10,285,000	10,460,000	10,645,00			
Bowl Revenues	-	674,237	-	-	597,000	484,800	-	-	-	-			
Programs, Concessions, Novelties & Parking Sales	274,558	246,920	224,790	222,252	246,375	250,000	250,000	250,000	250,000	250,00			
Sport Camp Revenue	-	-	-	-	-	-	-	-	-	-			
Other Revenues	1,164,218	1,516,605	2,216,396	816,188	2,727,608	2,000,000	2,400,000	2,000,000	2,450,000	2,000,00			
Contributions	4,488,015	5,825,650	7,638,333	4,986,978	4,190,270	4,370,000	4,600,000	4,600,000	4,600,000	4,600,00			
In-Kind Contributions 4	276,829	402,615	1,766,766	1,814,407	2,724,661	2,325,000	2,142,390	2,140,000	2,140,000	2,140,00			
Compensation and Benefits provide by Third Parties	-	-	-	-	-	-	-	-	-	-			
Student Fees	2,728,010	2,747,460	2,784,267	2,801,608	2,780,044	2,912,000	3,000,000	3,035,000	3,050,000	3,085,00			
Direct Institutional Support 5	1,505,715	1,943,589	2,123,855	3,413,975	3,031,643	3,805,000	3,805,000	3,805,000	3,805,000	3,805,00			
Indirect Institutional Support 6	225,380	225,380	2,336,887	2,743,739	3,100,281	3,100,000	3,193,000	3,288,790	3,387,454	3,489,0			
Total Operating Revenues	26,306,736	31,046,794	36,955,558	34,288,266	43,653,404	42,153,946	44,967,786	44,881,936	46,135,600	46,693,22			
navativa Firman diturna													
perating Expenditures:													
Athletics Student Aid 7	6,466,811	7,110,431	7,595,844	9,029,804	8,744,396	8,913,000	9,180,390	9,455,749	9,739,465	10,031,65			
Game Guarantees	752,500	633,000	732,446	1,274,052	1,057,165	1,150,000	1,250,000	1,300,000	1,350,000	1,400,00			
Coaches Salaries and Benefits	5,476,433	5,587,444	5,311,613	6,239,593	6,627,147	6,500,000	7,800,000	7,520,000	7,520,000	7,520,00			
Support Salaries and Benefits 8	4,684,912	4,824,707	5,441,446	5,642,380	5,919,961	6,100,000	6,283,000	6,470,000	6,665,000	6,865,00			
Severance Payments	-	-	1,007,869	287,500	-	123,600	-	-	-	-			
Recruiting	578,292	565,925	949,234	943,618	1,015,880	750,000	765,000	775,000	775,000	775,0			
Team Travel	2,547,743	2,538,828	3,134,719	3,152,747	3,304,873	3,130,000	3,800,000	3,346,000	3,826,500	3,401,65			
Equipment, Uniforms, and Supplies	637,853	517,521	1,188,077	1,268,308	2,046,556 9	1,600,000	1,648,000	1,695,000	1,745,000	1,795,00			
Game Expense	1,167,527	1,073,462	909,894	1,155,397	1,416,769	1,425,000	1,467,750	1,590,000	1,630,000	1,675,0			
Fundraising, Marketing and Promotion	57,906	562,242	1,303,881	1,440,092	1,709,738	1,710,000	1,761,300	1,910,000	1,965,000	2,025,00			
Spirit Groups	152,969	127,954	254,715	131,298	338,243	236,000	250,000	257,500	265,000	275,00			
Sports Camp Expense	-	-	-	-	-	-	-	-	-	-			
Athletic Facility Debt Service. Leases and Rental	501,931	502,438	2,852,415	2,119,446	2,296,581	1,636,800	1,511,048	1,411,090	1,414,459	1,414,16			
Direct Overhead and Administrative Expenses	1,281,928	2,112,848	2,605,597	2,569,991	2,966,245	2,800,000	2,987,000	3,076,000	3,160,000	3,250,0			
Indirect Institutional Support	225,380	225,380	2,336,887	2,743,739	3,100,281	3,100,000	3,193,000	3,288,790	3,387,454	3,489,0			
Medical Expense and Medical Insurance	274,617	228,710	431,481	519,771	538,531	500,000	515,000	530,000	545,000	560,0			
Memberships and Dues	575,471	465,915	467,961	488,791	497,857	500,000	500,000	500,000	500,000	500,00			
Student-Athlete Meals	3.3,.71	355,567	310,992	383,336	433,883	483,000	500,000	515,000	530,000	545,00			
Other Operating Expenses	1,631,702	2,979,222	2,147,703	1,991,258	938,284	1,000,000	1,030,000	1,060,000	1,090,000	1,120,00			
	1,031,702	499,565	2,147,703	1,991,258	484,338	484,772	1,030,000	1,000,000	1,090,000	1,120,0			
Bowl Expenses Transfers to Institution	_	499,365	-	-	404,338	404,//2	-	-	-	-			
Transfers to institution	<del>-</del>					_							
Total Operating Expenditures	27,013,975	30,911,159	38,982,774	41,381,121	43,436,728	42,142,172	44,441,488	44,700,129	46,107,877	46,641,54			
xcess (Deficiencies) of Revenues Over (Under) Expenditures	(707,239)	135,635	(2,027,216)	(7,092,855)	216,676	11,774	526,298	181,807	27,722	51,67			

### Notes:

The data of this report for prior years is what was reported on NCAA annual report, including In-kind revenue, in-direct institutional support, etc. Data for current and future years is projected.

- 1 One-time DRA proved-mandated deferral of Football and MBI renewals due to accounting method change from cash base to acrual amounted to \$6,178,185 deferral from FY18 to FY19
  2 Included preliminary MWC new TV deal starting FY21 but subject to change. The preliminary increase of the distribution is
  2021 +\$1.9 million
  2022 +\$2.05 million

- 2022 +\$2.05 million 2023 +\$2.2 million 2024 +\$2.35 million 2025 +\$2.5 million 2026 +\$2.65 million
- 3 Score Board debt retires in FY20 but new debt for Mackay ADA project \$3.2 million start FY20
- 4 Includes Adidas allotment, trades, etc.
- 4 includes Adioas ailotment, trades, etc.
  5 includes cost of attendance (COA) support and waived tuition fees (FA) support. Funding source is state.
  6 Support from campus without direct charge, such as academic/compliance services, parking, facilities, business office, legal, HR, etc.
  7 includes COA paid to student athletes, room & board, tuition paid/waived, books paid, stipend paid, etc.
  8 Salary and benefit for all employees except coaching staff
  9 Sponsor change from Nike to Adidas and equipment room acquired a new storage system for team equipment
  10 MBB head coach salary change in FY21 and forward and bonus in FY21