

UNLV Foundation

November 18, 2024

Tiffany Vickers, Senior Associate Vice President of Finance and Administration, COO & CFO

1. Foundation Net Assets*	2020	2021	2022	2023	2024
Invested in Capital Assets	\$ 366,027	\$ 369,239	\$ 353,080	\$ 1,099,752	\$ 1,057,984
Restricted - Nonexpendable	165,884,849	173,354,901	187,862,666	198,396,647	288,446,710
Restricted - Expendable	218,005,182	265,767,030	238,695,034	263,938,097	212,582,268
Unrestricted	8,652,571	10,562,151	7,186,207	2,352,171	2,878,342
Total	\$ 392,908,629	\$ 450,053,321	\$ 434,096,987	\$ 465,786,667	\$ 504,965,304

*Source of information should be from the annual audited financial report.

2. Annual Fundraising Activities by Type*

	2020	2021	2022	2023	2024
Building	\$ 9,959,142	\$ 661,454	\$ 2,322,192	\$ 1,515,938	\$ 7,727,138
Endowments	20,579,403	5,036,029	12,781,685	10,075,426	8,128,710
Scholarships	4,910,824	3,896,912	4,949,742	4,148,393	4,595,682
OSP/Research	2,210,535	2,835,875	3,931,387	3,717,585	2,846,604
Unrestricted	1,674,471	661,375	1,103,559	1,077,061	1,018,130
Restricted Other	20,080,628	15,976,017	26,689,910	23,986,994	16,228,224
Total	\$ 59,415,003	\$ 29,067,662	\$ 51,778,475	\$ 44,521,397	\$ 40,544,488

Other/Service/Recognition (not countable on VSE)

	13,284,427	9,967,249	13,907,802	10,842,200	11,421,968
Total w/ Service	\$ 72,699,430	\$ 39,034,911	\$ 65,686,277	\$ 55,363,597	\$ 51,966,456

*Based on "fundraising" i.e. "counting" not based on audited financials.

3. Donations (Expenses) Given Out by Type

	2020	2021	2022	2023	2024
Program Expenses	\$ 23,376,000	\$ 12,296,472	\$ 14,201,896	\$ 17,902,035	\$ 20,220,733
Capital Expenses	14,017,512	7,657,729	3,987,280	3,148,654	1,750,888
Scholarship Expenses	10,430,166	9,971,913	8,247,621	8,823,178	7,165,306
Total Donation Expenses	\$ 47,823,678	\$ 29,926,114	\$ 26,436,797	\$ 29,873,867	\$ 29,136,927

***Source of information should be from the annual audited financial report. Please add other types that are applicable.

4. Sources of Giving as a Percentage of Dollars****

	2020	2021	2022	2023	2024
Alumni	6.3%	7.3%	4.6%	5.3%	6.3%
Faculty/Staff	0.9%	0.7%	0.4%	0.5%	0.6%
Friend	21.0%	26.6%	12.8%	13.8%	11.0%
Foundation/Trust	32.5%	20.6%	39.8%	19.8%	26.3%
Corporation	35.0%	37.7%	35.3%	49.5%	46.8%
Other	4.3%	7.0%	7.0%	11.1%	9.0%
Total sources of giving	100%	100%	100%	100%	100.0%

****Based on hard credit.

5. Annual Report of percentage of Management and General Expenses (Administrative Expenses)

Use most recent annual 990 schedule IX.

Functional Expenses	FY2023			
	Total Expenses	Program Service Expenses	Management and General Expenses	Fundraising Expenses
Grants and other assistance	\$ 29,873,867	\$ 29,873,867		
Salaries and Benefits	6,235,635	-	3,108,511	3,127,124
Professional Services	769,990	-	304,486	465,504
Investment Management Fees	959,309	-	959,309	-
General Administration	1,466,851	-	1,128,875	337,976
Interest	273,481	-	273,481	-
Depreciation	71,043	-	71,043	-
Other:				
Bad Debt Expense	2,440,294	-	2,440,294	-
Stewardship and Donor Relations	339,280	-	-	339,280
	-	-	-	-
Total	\$ 42,429,750	\$ 29,873,867	\$ 8,285,999	\$ 4,269,884
	100%	70%	20%	10%

6. Percentage of Alumni Giving as a % of Reachable Alumni

	2020	2021	2022	2023	2024
Reachable Alumni	124,274	129,894	135,210	140,638	146,576
# of Alumni Donors	3,536	3,165	2,611	2,603	2,415
% of Alumni Giving	2.8%	2.4%	1.9%	1.9%	1.6%

7. Foundation Managed Endowments

Fair Market Value	\$251,099,729	\$319,660,364	\$301,873,273	\$321,623,080	\$352,284,955
% Return (Loss)	4.00%	28.80%	-7.76%	8.35%	9.07%
\$ Increase Year Over Year (Gifts +/- Returns)	\$16,957,693	\$68,560,635	\$50,773,544	\$19,749,807	\$30,661,875
% Increase in FMV Year Over Year	7.24%	27.30%	15.88%	6.54%	9.53%